



2019 Sales Enablement ROADSHOW

PRESENTED BY

RO Innovation
Qvidian

Time	Topic
8:00-9:00 AM	Networking Breakfast & Registration
9:00-9:45 AM	Opening Session and Event Kickoff
9:45-10:30 AM	Content Still Under Development <i>Stay tuned for updates soon!</i>
10:30-11:00 AM	Break
11:00-12:00 PM	Panel Discussion: Stories from the Street
12:00-1:00 PM	Networking Lunch
1:00-1:45 PM	Tips & Tricks for Reference Management Reference Managers, this session is for you! We'll discuss tips, tricks, and cover functionality info you may not even be aware of, including: ways to use Tracked Content, how to avoid Reference burnout, self-service workflows, accurate Survey usage, Points/Rewards, Record Review, Search Display Preference options, Search Filters (RUX), Best Match vs. All Results, and home page pods / RUX pods.
1:45-2:30 PM	Real Life Use Cases for Reference Programs In this session, we will share unique and creative use cases that that our clever RO Innovation customers have implemented to maximize usage and value of the RO Innovation platform.
2:30-2:45 PM	Break
2:45-3:30 PM	Product Roadmap Here's where we share all the latest updates and innovations offered in recent product releases and talk about where we are planning to make great strides for the rest of 2019 and beyond for our RO customers.
3:30-4:15 PM	Knowledge Stations Take a quick tour of the following product features, as you like: Qvidian <ul style="list-style-type: none">• RFP Projects• Analytics• Content Management – Workflows• Architecture• Salesforce

	RO Innovation <ul style="list-style-type: none">• Sales Wins• Quick Plays• Spotlight
4:15-4:45 PM	Closing Remarks
4:45-6:00 PM	Networking Cocktail Reception

Thank you for attending!